



Cleaning Business Growth Systems Checklist

Before focusing on rapid growth, make sure these systems are in place:

- ☐ Scheduling software
- ☐ Route optimization system
- ☐ Customer management system
- ☐ Professional quote process
- ☐ Online invoicing
- ☐ Payment processing
- ☐ Accounting software
- ☐ Team and crew management system
- ☐ Marketing and lead generation system
- ☐ Review collection process
- ☐ Automated follow-up system
- ☐ Payroll and HR system
- ☐ Business reporting system

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